



GISzette

Volume 2, Issue 2

GIS A ONE STOP SHOP



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What do we mean by that?

We can fill all of your insulation and insulation installation needs.

Handling a variety of products from -450 to 3000 degrees G.I.S. can provide a solution to any of your insulating needs.

As a stocking distributor we can provide systems for pipes, equipment, vessels, ducts, boilers and ovens, indoor and outdoor, above and below ground applications. Along with insulation systems

we supply all peripheral accessories - metal and PVC jackets, fittings, high temperature cloths, adhesives, protective coatings, wire, pins, staples and fasteners. With hundreds of items in our product listings we can handle your needs.

We can provide Energy Audits with proven results to help reduce energy dollars.

With our experienced Shipping Department we can get you your material

when and where you need it. Our will call department is open from 7:30 Monday to Friday to get you going early

We can fabricate to your specific insulation needs whether it be rolled pvc or rolled metal pipe covering, special size insulation board, bagged insulation and much much more.

Don't forget brushes, knives and other tools to help apply the insulation. We have it!



Insulation reduces energy consumption which means that less fossil fuel is burned to produce that energy. This, in turn, decreases the amount of polluting gases such as carbon dioxide and sulfur dioxide emitted into the atmosphere. Because carbon dioxide is one of the principal "greenhouse gases" contributing to global warming, and sulfur dioxide is the major component of acid rain, insulation plays a significant role in protecting the environment.

POWER OF EFFECTIVE DISTRIBUTION

In Western Pennsylvania, GIS, Inc is a unique distributor. Why, you might ask, should you buy your insulation from GIS? Here are some important cornerstones of being an effective wholesale distributor.

Distribution is a value added service to the end customers and contractor. We are able to save you money and time by having material ready for pickup or delivered directly to the jobsite.

GIS is a one-stop shop with products from top brand name manufacturers and experienced sales support. We have had a relationship with most of our vendors for thirty years.

GIS employees are very knowledgeable in the application of our products. We provide reliable answers to your insulation, pricing and delivery questions.

We are able to supply non-standard or non-

stock items on a timely basis to our customers. GIS is able to provide energy audits for owners and engineers.

GIS is a local company with local interests but national capabilities. We are large enough to supply material nationally and internationally, but small enough that you can talk directly to the people who can benefit you the most.

Inside GIS

Facilities

Summer help back in school!

Thies Knauf meets with GIS, Inc.



Jack Sr. greets Thies Knauf at the airport. They have known each other for over 30 years.

In late July Thies Knauf and other Knauf Insulation officials met with the GIS Team. Discussions focused on the long history between the two companies and the strong future ahead.



From Left to Right: Bob Claxton, Knauf President; Pat Welch, Regional Knauf Sales Rep; Dave Giuliani, GIS; Jack Hartzell, Sr, GIS; Thies Knauf, owner Knauf; Jack Hartzell, Jr., GIS; Wally Blewitt, Director of Sales, Knauf.

This summer we were fortunate to have Dustin Munger and Bill Payne working in the warehouse. They learned about many aspects of distribution— stocking, pulling orders and fabricating.

Dustin and Bill were great workers who will be missed when school begins this fall. The guys will be back during vacation days and winter break. Good luck in school, Bill and

GIS opens for
business at 7am
Monday—Friday

MEET OUR NEWEST EMPLOYEE!! Chris Snatchko

Chris comes to us from Oakdale. He is a graduate of West Allegheny High School, who has been working at Moore's Hardware Store for the past 8 years. He brings to GIS a familiarity with HVAC and Plumbing terminology and a strong work ethic. He will be trained in all aspects of fabrication and will begin duct fabrication at the GIS shop this fall.

In his free time he is an avid snow boarder. He will fulfill a dream this winter by snowboarding in the Swiss Alps in Switzerland. Chris also likes to hunt and fish in Western Pennsylvania.

Welcome to the GIS Team Chris!



Update on Senior

As many of you know Jack Sr. had bypass surgery this past spring and was out of commission for several months.

He is now back at work, ready for our new fiscal year. Many thanks to all who sent cards and called!

He really appreciated all the well wishes!

ACH DU LEIBER!

Join us Friday September 29th from 11:30 am—1 pm for our final monthly GIS cookout. Customers and Vendors invited for the lunch with GIS Chef Rich Adams .

CONGRATULATIONS TO OUR COOKOUT RAFFLE WINNERS!
A \$50 cash prize was awarded at each outing.

June Winner: Tom Hoolahan, All American Insulation
July Winner: Rich Noel, PACT

**This month we will be giving
away several door prizes!**

**Come on down for a great lunch and every-
one who attends will win a door prize!
Friday September 29th 11:30a-1p**



Fire Stopping Products

metacaulk 1000



Intumescent Firestop Sealant

Highly intumescent sealant designed for use on metal, insulated, fiberglass and plastic piping. Also used for top of the wall construction joints, as well as power and telephone cables.

metacaulk 950



Water based Sealant

Designed for indoor use. Use on metal pipe such as steel, EMT, copper and aluminum. Also used on glass pipe, as well as telephone and power cables.

metacaulk 1200



1200 Spray Applied Mastic

A single component, general purpose fire rated sealant for construction joints such as top of the wall, curtain wall perimeter, expansion and for general apses and voids.

metacaulk 1100



1100 Intumescent Firestop Mastic

A water based intumescent firestopping sealant/mastic & smoke seal that is designed for spray application can also be brushed or troweled into construction joints.

metacaulk



Fire Rated Putty

Used to seal around penetrating items through fire-rated walls, floors & within blank openings. Hand moldable with no curing time. Available in sticks or pads.

Metacaulk products are a family of firestopping products specifically designed to fill voids in construction joints and around penetrations in fire rated walls or floors. Each time a fire-rated wall or floor is penetrated, it must be restored to its original fire rating. In the event of fire, proper installation of Metacaulk products restrict the spread of flames, smoke, hot gases and water through penetration openings and construction joints. Many Metacaulk products have intumescent properties which cause them to expand when heated, forming a high-strength, insulating char. All Metacaulk firestopping products are tested in RectorSeal's on-site fire test laboratory which has been designated by UL under their Witness Test Data Program for fire testing to UL 1479, UL 2079 and UL 263. The facility was built for purpose of conducting UL-certified burns for through-penetration and construction joint assemblies.

FIREMASTER



Plenum Wrap

PlenumWrap is foil-encapsulated, inorganic high temperature, flexible fireproofing wraps for plastic pipe and cable protection from external flame-propagation and smoke generation..

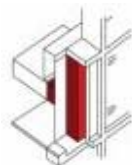
FIREMASTER



Grease Duct

Foil-encapsulated, non-combustible, high temperature, inorganic flexible fireproofing wrap materials specifically tested to provide a fire rated enclosure for commercial kitchen grease and air ventilation ducts.

FIBREX



Curtain Wall

Provides superior fire resistance, acoustical and thermal properties when installed in glass, metal or stone spandrel systems or in fabricated metal pans

G.I.S. Inc.
insulation systems



Deck Plugs

GIS, Inc. is now fabricating mineral wool pieces to fit the trapezoidal flutes found in metal or concrete decking.

metacaulk

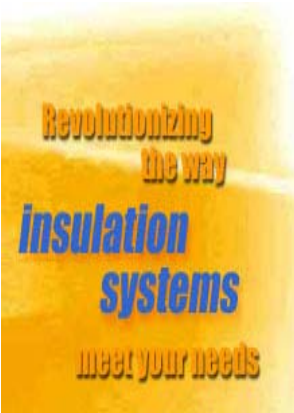


Cable Trays

Vimasco's 3i Cable Coating
Metacaulk Fire Rated Mortar

Generating Innovative Solutions since 1977.

GIS, INC.
 23 FURNACE STREET
 MCKEES ROCKS PA 15136



ON THE WEB AT
 GISINSULATION.COM

Email us at:
 Inside Sales: dave@gisinsulation.com
 Outside Sales: jack@gisinsulation.com
 Shipping/Receiving: bruce@gisinsulation.com
 Accounts Receivable/Payable: amy@gisinsulation.com



SHEET METAL HARDWARE & ACCESSORIES

<p>307851/307838</p> <ul style="list-style-type: none"> · Vinyl or Neoprn Flex Connector · 100' Rail · 3-3-3 24 ga · Black 	<p>307899</p> <ul style="list-style-type: none"> · Vinyl Flex Connector · 100' Rail · 2-3-2 28 ga · Black 	<p>304639</p> <ul style="list-style-type: none"> · Vane Setter · Use with 308088 rail & 308089 jr rail 	<p>308088/308089</p> <ul style="list-style-type: none"> · DYN-O-RAIL · 4" x 100' roll · JR DYN-O-RAIL · 2-1/4" x 200' roll 	<p>308097/308095</p> <ul style="list-style-type: none"> · Push On Rail · 5-1/2" x 8' long · Jr Push On Rail · 2-1/2" x 8' long · 10 per case 	<p>308093/308091</p> <ul style="list-style-type: none"> · Hollow Vane · 5-1/2" x 8' long · Jr Hollow Vane · 2-1/2" x 8' long · 10 per case 	<p>304292</p> <ul style="list-style-type: none"> · Spray Adhesive · 16 oz can
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